



## Media Kit

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### Fast Facts

Founded: 1935 as ElectraBore, Inc. Assumed The Waterworks name in 1986.  
About us: The Waterworks is a full service residential and commercial plumbing company.  
Headquarters: 550 Schrock Road  
Columbus, OH 43229  
Website: [www.thewaterworks.com](http://www.thewaterworks.com)  
Social media: [https://twitter.com/the\\_waterworks](https://twitter.com/the_waterworks)  
<https://www.facebook.com/TheWaterworksColumbus>  
Leadership: Thomas F. Havens, Chairman of the Board of Directors  
David Specht, President  
Larry Martin, Chief Financial Officer  
Tom Kaczowski, Vice President, Residential and Commercial Operations  
Michael Kiminas, General Manager, Industrial Operations  
Team members: 100 and growing...

### Company Profile

The Waterworks is locally and privately owned and has offered award-winning service to thousands of customers since 1935. The Waterworks was chosen by the Central Ohio Better Business Bureau as an Integrity Award Finalist and has been the recipient of numerous Consumers' Choice Awards including numerous Angie's List Super Service Awards. The Waterworks family of companies is committed to being central Ohio's top service provider in the residential and commercial markets.

As central Ohio's largest full-service plumbing and drain cleaning company, The Waterworks is proud to offer a full range of specialized services for residential and commercial customers, including plumbing, drain cleaning, excavation, trenchless pipelining and HVAC. In addition, The Waterworks is proud to have the area's largest fleet of service vehicles.

Based in Columbus, Ohio, the company employs 100+ team members with more than 200 years of combined experience and skilled technicians that have completed more than 750,000 service calls.



The Waterworks provides first class service to residential customers and homeowners in Franklin and Delaware Counties and surrounding areas. Commercial customers consist of corporations in a wide range of industries including hospitality, healthcare, manufacturing, real estate, municipalities, retail, education, entertainment, restaurant and food service, sports, and banking.

The management team and employees are committed to providing world-class customer service and the strongest guarantees in the industry. The Waterworks wants customers to be 100 percent satisfied with their entire service experience -- from a helpful voice on the phone to a professional, licensed, uniformed technician trained and skilled to handle any challenge. The company's services are characterized by superior response times – 24 hours a day, seven days a week.

## **Services**

### ***Residential Services***

The Waterworks is rated as one of the top residential service contractors in central Ohio. The Waterworks' staff of highly-skilled, uniformed technicians prides themselves on clean, courteous and professional conduct, as well as prompt response time and exceptional service. Emergency service is available 24/7/365.

#### **Plumbing**

The Waterworks offers a full range of interior and exterior residential plumbing services—from simple leak repairs to a complete water line replacement. Additional residential plumbing services include repair and replacement of water heaters and garbage disposals, bath and kitchen remodels as well as the repair and installation of gas and water lines.

#### **Sewer and Drain Cleaning**

Sewer and drain cleaning is the core of The Waterworks' business. The company offers a variety of services in drain inspection, cleaning and repairs including toilets, tubs, sinks, sump pumps and downspouts as well as video inspection and sewer repairs.

#### **Gas, Water & Sewer Repairs**

Services include sewer repair or replacement, drain line repair or replacement, hydro-excavation, and pipe relining. The Waterworks' video inspection technology can identify breaks, cracks or offsets within a line before costly alternatives, such as excavations are considered.

#### **Water Treatment Systems**

The Waterworks sells and installs traditional and tank-less water softeners, taste and sediment filters, and reverse-osmosis systems.



### ***Commercial Services***

The Waterworks has positioned itself as one of the leading commercial service partners among central Ohio facility managers, business owners and decision makers. The Waterworks' licensed and bonded service technicians are thoroughly trained in repair, service and installation of hot water heaters, garbage disposals, toilets and bathroom fixtures.

#### **Commercial Plumbing**

The Waterworks offers repair, remodel and installation of all major commercial plumbing systems. The Waterworks also offers many businesses preventative maintenance plans that will allow them to actively maintain the system to prevent any serious issues that could arise if neglected.

#### **Drain & Sewer Cleaning**

Services include cable cleaning (1.5" to 8" lines), high-pressure water jet cleaning (1.5" to 6" lines), video inspection, line locating and repair. The Waterworks uses highly advanced and specially designed computerized camera equipment to analyze breaks, cracks or offsets within a line. The technology allows technicians to pinpoint the exact location of a break or offset so as to avoid any unnecessary expense.

### ***Industrial Services***

The Waterworks assists a number of industrial technicians by offering services in high-pressure line cleaning, pumping, sanitary/storm, grease traps, lift stations, liquid and solid waste hauling, video inspection and hydro jetting for large drains as well as trenchless technology and fire hydrant repair or replacement. The Waterworks also performs residential and commercial pipelining and pipe patching using trenchless technology.

### ***Comfortworks***

The Waterworks' heating and cooling division, The Comfortworks, was created with input from more than 100,000 customers as to what they wanted in the ultimate service experience. The Comfortworks offers complete HVAC inspection and repair services for homeowners and is a Lennox Premier Dealer. Preventative maintenance plans are also available. The Comfortworks' technicians are highly skilled and always in uniform with photo identification. The Comfortworks sells, installs and services most major brands of air conditioners, gas and electric furnaces, boilers, filters, air cleaners, humidifiers and heat pumps.

Website: <https://www.thecomfortworks.com>

Social Media: <https://www.thecomfortworks.com/facebook>

### **In the News**

The Waterworks is honored to have been the recipient of several business and industry awards including:



- Angie's List Super Service Award (2000-2017)
- Central Ohio Better Business Bureau 2005 Integrity Award Finalist
- Consumer's Choice Award™ recipient for Plumbing Contractors in Columbus, Ohio area (2003-2017)

The Waterworks is a member of the following business and industry associations:

- Better Business Bureau of Central Ohio
- Central Ohio Air Conditioning Contractors Association (ACCA)
- Community Associations Institute (CAI)
- Columbus Apartment Association (CAA)
- Building Exchange (BX)
- Columbus Chamber of Commerce

### **Biographical Information**

#### ***David Specht, President***

As President of The Waterworks, David Specht oversees The Waterworks family of companies including, The Waterworks and The Comfortworks.

Mr. Specht is responsible for the company's employee, customer and shareholder relations. He provides a valuable service that exceeds customer expectation and his direction helps to retain profitable growth of the company. Mr. Specht's additional responsibilities include increasing service offerings and keeping abreast of the latest technologies. More importantly, Mr. Specht strives to ensure that employees have a stable, safe and growing work environment.

As a result of Mr. Specht's leadership, The Waterworks has been singled out as a Midwest leader in the plumbing, sewer and drain cleaning industry. The Waterworks was recognized by Better Business Bureau of Central Ohio as a 2005 Business Integrity Award finalists, *Inc.* magazine, *Angie's List* magazine and by *Consumers Choice* as one of the most ethical, quality driven companies of its type within the national arena.

Mr. Specht joined The Waterworks in October 1998. From 1998 to 2001 he served as vice president of operations and became president in November 2001. A native of Cincinnati, Ohio, Mr. Specht grew up in a family plumbing business and eventually attended trade school. He currently holds a State of Ohio Contractor Certificate as a Master Plumber. Mr. Specht has held a number of industry related positions for a variety of companies, territory manager for Kohler Plumbing Company and sales and marketing manager for Carr Supply Inc.

Mr. Specht graduated from La Salle High school in Cincinnati and received his bachelor of business administration degree in organizational management from Miami University in Oxford, Ohio.

Mr. Specht currently serves as a board member for the Better Business Bureau of Central Ohio and the Central Ohio Air Conditioning Contractors Association (ACCA). He is involved with the Charity Newsies, Team FOCUS and has been involved in the supporting activities of the Make-A-Wish Foundation and Laps for Life.



Mr. Specht and his wife, Susan, have been married for over 30 years. They have two children, Ashley and Tyler. They currently reside in Powell, Ohio.

***Larry Martin, Chief Financial Officer***

Mr. Martin joined The Waterworks in September 2016 as CFO, leading the accounting, finance and HR operations of the business. His services include operational strategy development, financial organization and reporting, and business planning.

Prior to joining The Waterworks, Mr. Martin has provided CFO and project management services as a CFO on Call for many local mid-sized firms in the Columbus metro area. He has served as CFO of Community Housing Network, Medical Technology Resources, The Pennant Companies, Drew Shoe Corporation and Buckhorn, Inc.

Mr. Martin was a CPA and began his career in public accounting at Deloitte and Touche, and is an undergraduate of University of Maryland. He lives in Blacklick, Ohio with his wife, Peggy.

***Mike Kiminas, General Manager, Commercial and Industrial Operations***

Mike Kiminas has been with The Waterworks since 2017. He is currently the General Manager of Commercial Operations and directs the administration and coordination of all the activities involving our Industrial and Excavation division of The Waterworks.

Mike holds a State Plumbing Contractors' license and has over 25 years of experience in the industry. His most recent position was as Plumbing Service Manager with MSD in the Dayton area. He served the company with over thirteen years of service.

Located in Grove City, the Industrial and Excavation division is comprised of thirteen employees. This division focuses on a wide array of industrial services, including high pressure line cleaning; pumping and servicing sewers, grease traps, and lift stations; traditional excavation and hydro-excavation; and fire main and hydrant repair and replacement. This very profitable division of the company also includes trenchless pipelining and pipe patching services, a key area of growth for the company.

***Tom Kaczowski, Vice President, Residential and Commercial Operations***

As Vice President of Operations of The Waterworks, Tom Kaczowski leads the day-to-day operations of The Waterworks to support the growth and profitability of the company. Tom joined the Waterworks in 2015.

Prior to the Waterworks, Mr. Kaczowski served as the Operations Manager for The Continental Group and as District Sales Manager for Mohawk Industries. Tom's life-long love of coaching began early on with a career that spanned over 20 years, ending with a very successful run as a head college football coach for Ohio Northern University. Tom has used his skills as a head football coach to drive the day-to-



day strategy, of not only the operations of The Waterworks, but as a teaching tool for his technicians and apprentices.

***Markus Zarins, Controller***

Mr. Zarins has been with The Waterworks since February 2017. He is responsible for performing the accounting duties along with managing a staff that is responsible for accounting, billing, collections, accounts payable, and payroll.

Mr. Zarins obtained his Bachelor's Degree in Accounting at Ohio University. He was a CPA and began his career in public accounting with Norman, Jones, Enlow, & Co. He gained broad exposure with multiple industries while in public accounting, but transitioned his attention in the corporate field in the Affordable Housing industry for more than 6 years. His former employers in this industry include The Barcus Company and Community Housing Network.

Mr. Zarins and his wife, Katti, currently reside in Powell, Ohio. They have been married for 7 years and have two children, Liam and Connor.

***Thomas F. Havens, Chairman of the Board of Directors***

Mr. Havens is the Founder and Chairman of the Board of The Waterworks Family of Companies. From 1986 until 2011, Mr. Havens served as the Chief Executive Officer of the company and as such was the chief architect for the multi-service model that has made the company the largest in the marketplace(s) that it serves today. During his tenure as CEO, Mr. Havens was also responsible for the direct oversight and management of all merger and acquisition opportunities.

In 1992, Mr. Havens sold the Environmental Remediation arm of the business to a Fortune 500 company in order to focus all of his time and energy on the residential and commercial service divisions of the business. Prior to his stepping down as the company's Chief Executive Officer, The Waterworks and its sister companies had satellite locations that served 50% of the Ohio marketplace and was the largest privately held plumbing, sewer and drain company whose sole focus was service.

Mr. Havens was born in 1954 and raised in Columbus, Ohio. He graduated from The Columbus Academy in 1973 and went on to attend Texas Christian University and Southern Methodist University. He was a member of Phi Gamma Delta Fraternity.

As of 2011, Mr. Havens' principal business activities have been more aligned with the oversight and management of other family business interests with his father and sister.



Mr. Havens has served on the following boards: The Franklin Foundation, The Franklin Fund, Leston Enterprises, HHP Corporation, Columbus College of Art & Design, Columbus AIDS Task Force, The Columbus Symphony Orchestra, BalletMet, and ProMusica.

Mr. Havens currently resides in Delaware, Ohio and has two grown children, John and Parker.

### **Contact Information**

#### ***Media Requests:***

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